

## 2025 NAAE Budget

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### REVENUE

#### Member Dues

4010 Active, Retired, Associate and Student \$535,515

**Subtotal Member Dues \$535,515**

#### Convention Receipts

5010 Registration Fees \$225,000

5020 Partners Reception \$15,000

5021 Sponsorships (other than FFA Foundation) \$35,000

**Subtotal Convention Receipts \$275,000**

#### Other Revenue

4045 Regional Conferences \$5,000

5895 Professional Development Initiatives \$13,000

6110/6121 Interest and dividends \$35,000

6221/6222 Unrealized Gains on Investments

6310 Sales of Merchandise \$10,000

6900 Miscellaneous Income \$20,000

6130 Investment Income – Life Fund \$12,000

5219 Nat'l Geographic/Cengage Scholarships (Upperdivision) \$0

5330 Ag Ed Magazine Business Manager Stipend \$500

4050 Project Overhead \$39,000

**Subtotal Other Revenue \$134,500**

#### National FFA Foundation

5081 FFA Foundation Projects \$1,220,000

*NPS Ag Ed Leadership Dinner* \$0

*Outstanding Middle/Secondary Program* \$11,000

*Outstanding Teacher* \$12,000

*Outstanding Postsecondary/Adult Program* \$10,000

*Outstanding Early Career Teacher* \$12,000

*Teachers Turn the Key* \$80,000

*XLR8* \$90,000

*Ag Teacher Wellness* \$20,000

*NAAE Convention Sponsorships* \$50,000

*National Teach Ag Campaign* \$765,000

*Nat'l Agriscience Teacher Ambassador Program* \$100,000

*INFLUENCE Program* \$50,000

*Upper Division Scholarships* \$20,000

**Subtotal FFA Foundation Projects \$1,220,000 \$1,220,000**

**TOTAL REVENUE \$2,165,015**

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### EXPENSES

#### General Office/Administration Expenses

8010 Salaries \$262,559

8020 Employee Benefits \$68,693

8045 Regional Conferences \$6,000

8050 Contractor Stipends \$104,195

## 2025 NAAE Budget

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8150 Depreciation	\$10,000
8060 Telephone and ISP	\$16,500
8530 Postage -- General	\$2,000
8220 Travel -- Staff	\$18,000
8620 Travel -- Board of Directors	\$49,000
9100 Substitute Teacher Hire Behinds	\$500
8645 Travel -- Regional Secretaries	\$15,000
8222 Public Relations	\$500
8545 Professional Liability Insurance	\$45,210
8215 Memberships and Contributions	\$15,000
8225 Promotion/Marketing	\$3,000
8160 Rent	\$66,000
8161 Storage	\$3,000
8050 Computer Service/Equipment Maintenance	\$10,000
8300 Photocopies and Machine Lease	\$3,000
8080 Accounting Services	\$26,500
8180 Legal Services	\$1,000
8170 Insurance	\$5,000
8190 Office Supplies	\$7,000
8210 Staff Training and Education	\$2,000
8550 Nat'l Geographic/Cengage Scholarships (Upperdivision)	\$10,000
8260 Merchandise	\$2,000
8200 Printing -- General	\$500
8195 Bank Charges, Interest, Investment Fees	\$12,000
8230 Business Taxes	\$200
8640 Board Operations	\$5,000
8641 Office Operations	\$16,000
8846 NPS Expenses	\$5,000
8849 Website Maintenance	\$16,000
8895 Professional Development Initiatives	\$2,000
88951 Professional Development Stipends	\$2,000
8920 Credit Card Processing	\$8,000
<b>Subtotal General Office/Administrative Expenses</b>	<b>\$818,357</b>

### FFA Foundation Projects Expenses

9058 NPS Ag Ed Leadership Dinner	\$0
9044 Outstanding Middle/Secondary Program	\$11,000
9042 Outstanding Teacher	\$12,000
9044 Outstanding Postsecondary/Adult Program	\$10,000
9048 Outstanding Early Career Teacher	\$12,000
9045 Teachers Turn the Key	\$80,000
9057 XLR8	\$90,000
9047 NAAE Convention Sponsorships	\$50,000
8950* National Teach Ag Campaign	\$765,000
9063 NATA	\$100,000
9073 INFLUENCE Program	\$50,000
9071 Ag Teacher Wellness	\$20,000
8555 Upper Division Scholarships	\$20,000
<b>Subtotal FFA Foundation Projects Expenses</b>	<b>\$1,220,000</b>

## 2025 NAAE Budget

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### **NAAE Convention Expenses**

9031 Travel -- Board of Directors	\$31,000
9032 Travel -- Staff	\$15,000
9090 Committee Leaders (Chair/Secretary) Expenses	\$4,500
9011 Plaques and Gifts	\$1,500
9015 Meal Functions	\$4,000
9017 Promotions & Marketing	\$6,500
9015 Postage and Shipping	\$5,000
9019 Equipment Rental	\$48,000
9024 & 9025 Awards Expenses	\$11,000
<b>Subtotal NAAE Convention Expenses</b>	<b>\$126,500</b>

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<b>TOTAL EXPENSES</b>	<b>\$2,164,857</b>
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<b>NET REVENUE (EXPENSE)</b>	<b>\$158</b>
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## 2025 National Teach Ag Campaign / My Local Cooperative Budget (with detail)

### REVENUE

5350 FFA Foundation Revenue	\$765,000
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<b>TOTAL REVENUE</b>	<b>\$765,000</b>
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### EXPENSES

8951 Contractor Stipends	\$65,880
8952 Salaries	\$142,000
8953 Fringes	\$40,693
8954 Travel	\$81,677
8955 Supplies	\$18,750
8956 Promotion	\$60,000
8957 Presenter Stipends	\$5,000
8958 IT Services	\$10,000
8959 Printing	\$1,000
8960 Postage/Shipping	\$4,000
8961 Professional Dev	\$2,000
8962 State Grants	\$288,000
8963 NAAE Management Fee	\$0
8964 Grants	\$43,000
8965 Miscellaneous	\$3,000

<b>TOTAL EXPENSES</b>	<b>\$765,000</b>
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<b>NET REVENUE (EXPENSE)</b>	<b>\$0</b>
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**2025 Dues Revenue Calculations\***

<b>2025</b> (based on final 2023-24)			
<b>Type</b>	<b>Number</b>	<b>Dues</b>	<b>Total</b>
Active	8,022	\$65	\$521,430
Retired	31	\$35	\$1,085
Associate	80	\$35	\$2,800
Student	1,020	\$10	\$10,200
			<b>\$535,515</b>