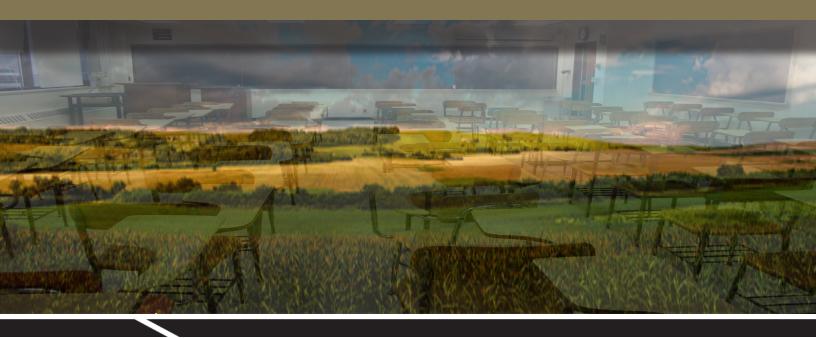
# NATIONAL ASSOCIATION OF AGRICULTURAL EDUCATORS ANNUAL REPORT 2009







2009 was an exciting and challenging year for Agricultural Education and as we look into the future we know those challenges will continue for our programs. As agricultural educators, we know the importance of networking, professional development and advocacy that will enable us to continue the progress towards making agricultural education even more essential in our local and state educational programs. Thanks for all that you do to make this happen. As we, I want to congratulate the award winners - you make us so proud -

# PRESIDENT'S MESSAGE your continued support of our

and thank the membership for professional organization and

our students. Continue the progress and wonderful work that you do in developing our future for agriculture.

Thank you for allowing me to serve the NAAE as your president.

Sally Shomo

2008-2009 NAAE President

Yy W. Shomo

### **NAAE MISSION**

Professionals providing agricultural education for the global community through visionary leadership, advocacy and service.



### NAAE BOARD OF DIRECTORS

**President** Sally Shomo sshomo@augusta.k12.va.us

> **President-Elect** Ray Nash rnash@alcorn.k12.ms.us



**Region I Vice President Hugh Mooney** hmooney@cde.ca.gov

**Region I Secretary** Erica Whitmore guhlke00@hotmail.com

**Region II Vice President** Kathy Conerly kconerly1@bellsouth.net

**Region II Secretary Kevin Stacy** kevins74027@yahoo.com





# I AM AN AGRICULTURAL EDUCATOR BY CHOICE AND NOT BY CHANCE.

**I believe** in American agriculture; I dedicate my life to its development and the advancement of its people.

I will strive to set before my students by my deeds and actions the highest standards of citizenship for the community, state and nation.

I will endeavor to develop professionally through study, travel and exploration.

I will not knowingly wrong my fellow teachers. I will defend them as far as honesty will permit.

I will work for the advancement of agricultural education and I will defend it in my community, state and nation.

I realize that I am a part of the public school system. I will work in harmony with school authorities and other teachers of the school.

**My love for youth** will spur me on to impart something from my life that will help make for each of my students a full and happy future.





**Region IV Vice President** Greg Curlin gcurlin@switzerland.k12.in.us

Region IV Secretary Archie Sauerheber asauerheber@nhcs.k12.in.us

Region III Vice President Craig McEnany camcenany@dmacc.edu

Region III Secretary Barb Lemmer blemmer@linnmar.k12.ia.us



**Region V Vice President** Farrah Johnson fljohnso@volusia.k12.fl.us

Region V Secretary
Daryl Behel
dlb80@hotmail.com

Region VI Vice President Ken Couture kcouture@killinglyschools.org

**Region VI Secretary**Michael Harrington
michael.harrington@fcps.org





### **2009 NAAE AWARDS**

NAAE recognizes its members annually for excellence in teaching through award programs. Following is the list of the award winners and a description of each of the award categories.

### **NAAE OUTSTANDING YOUNG MEMBER**

Agricultural education is faced with a shortage of qualified teachers. Unless students studying at our nation's teaching institutions enter and remain in the profession, a shortage of teachers will continue to exist. The Outstanding Young Member Award encourages young teachers to remain in the profession. Innovative, aggressive young teachers with professional records, including participation in NAAE, are recognized for their early efforts in the teaching profession. NAAE members who have completed at least three but not more than five years of teaching are eligible to apply for this award; members who are currently in their sixth year of teaching are eligible to apply.



This award program is sponsored by John Deere as a special project of the National FFA Foundation.

#### JOHN DEERE

Thirty-four state associations submitted state winning applications. Of those applications, one winner was chosen for each of the six NAAE regions. Each of the regional winners and their spouses received transportation, lodging, and complimentary registration to attend the 2009 NAAE Convention in Nashville.

Region I	Shay Williams-Hopper	California
Region II	Gaea Wimmer	Kansas
Region III	Adam Wehling	Wisconsin
Region IV	Tim McDermott	Illinois
Region V	Jason Chester	North Carolina
Region VI	Susan Sanger	Maryland



### **OUTSTANDING AGRICULTURAL EDUCATION TEACHER**

This award program recognizes active NAAE members who are conducting the highest quality agricultural education programs. It rewards them for their excellence, leadership, and service in the agricultural education profession. It highlights each teacher's ability to draw upon community resources to provide relevant and meaningful educational experiences for all students. Award recipients demonstrate how they are innovators and catalysts for agricultural education at all learning levels.



We are delighted to have Toyota as our sponsor for this program this year as well as for the Outstanding Postsecondary/Adult Ag Ed Program award. This NAAE sponsorship is part of a total sponsorship package from Toyota to the National FFA Foundation in the amount of \$1.4 million.

Thirty-five state associations submitted state winning applications. Of those applications, one winner was chosen for each of the six NAAE regions. Each of the regional winners and their spouses received transportation, lodging, and complimentary registration to attend the 2009 NAAE Convention in Nashville. In addition to that, Toyota also provided each winner with a two year lease on a 2009 Toyota Tundra.

Region I	William Lombardi	Montana
Region II	Mark Sneary	Oklahoma
Region III	Dave VanderWal	South Dakota
Region IV	Tim Larrick	Missouri
Region V	Doug Latta	North Carolina
Region VI	Tara Berescik	New York



### **OUTSTANDING MIDDLE/SECONDARY SCHOOL AG EDUCATION PROGRAM**

The NAAE Outstanding Middle/Secondary School Agricultural Education Program Award recognizes the nation's most successful middle school and secondary school agricultural education programs and teachers. Agriscience teachers draw upon a variety of resources to make education more relevant and meaningful to students. The award highlights how the teachers integrate the basics of English, mathematics and science into instruction and use new technology to teach students. The award also symbolizes the success of agricultural education in preparing students for work and lifelong learning. It encourages teachers to meet the needs of the community, school and students.



This program is sponsored by the National FFA Alumni Association as a special project of the National FFA Foundation.

Twenty-five state associations submitted state winning applications. Of those applications, one winner was chosen for each of the six NAAE regions. The regional winners received transportation, lodging, and complimentary registration to attend the 2009 NAAE Convention in Nashville.

Region I	Buena Park High School	California	Jessica Weisbart
Region II	Ponchatoula High School	Louisiana	Alice Dubois, Donna Heinrich
Region III	Marshfield High School	Wisconsin	Tim Heeg, Mark Zee
Region IV	Ravenna High School	Michigan	Melanie Block
Region V	West Rowan High School	North Carolina	Clark Adams, Jason Chester
Region VI	Manheim Central High School	Pennsylvania	Debra Seibert, Heather Anderson



Ag program at Walker High School, Walker, Louisana. Donna Jean Heinrich instructor.

# OUTSTANDING POSTSECONDARY/ADULT AGRICULTURAL EDUCATION PROGRAM

The NAAE Outstanding Postsecondary/Adult Agricultural Education Program Award recognizes the nation's most successful two year postsecondary and full-time adult agricultural education programs and teachers. Most careers in modern agriculture and related sciences are high-tech careers that require education beyond secondary school. Outstanding agriscience and agribusiness educational programs beyond the high school level of instruction are more important today than ever before. NAAE is proud to honor some of these exceptional postsecondary and adult programs.



Region IV

This program is sponsored by Toyota as a special project of the National FFA Foundation.

Eight state associations submitted state winning applications. Of those applications, one winner was chosen for each of the six NAAE regions. The regional winners received transportation, lodging, and complimentary registration to attend the 2009 NAAE Convention in Nashville. In addition to that, Toyota provided each regional winner with a two year lease on a 2009 Toyota Tundra.

Region I	Wenatchee Valley College Leo Garcia, Bob Gillespie, George Ruddell, and Francisco Sarr	Washington miento
Region II	Great Plains Technology Center Kent Murray	Oklahoma
Region III	Western Technical College Warren Pickar, Tracy Harper, Pete Bemis	Wisconsin

Eastbrook Young Farmers/Adult Education Program

Kevin Pluimer

Jeremy Brooks

Region V Midland Valley Young Farmers South Carolina

Region VI Harrisburg Area Community College Pennsylvania Allen Wenger



Indiana

### **IDEAS UNLIMITED AWARDS**

For years, teachers have been exchanging classroom and teaching ideas. Innovative teaching keeps agricultural education programs alive and teachers enthusiastic. The NAAE Ideas Unlimited Award recognizes teachers for developing and sharing innovative ideas with their colleagues nationwide.



This award program in sponsored by Delmar Cengage Learning.

Twenty-four state associations submitted state winning applications. Of those applications, one winner was chosen for each of the six NAAE regions. The regional winners received a \$400 travel stipend and complimentary registration to attend the 2009 NAAE Convention in Nashville. In addition, regional winners presented their award winning ideas at the NAAE Organizational Members & Business Partners Reception at the convention.

Region I	Janna Volkers	Indiana
Region II	Lee Weis	Kansas
Region III	Natasha Mortensen, Ellen Thompson	Minnesota
Region IV	James McCormack	Missouri
Region V	Kathi Weaver	Florida
Region VI	Debra Seibert	Pennsylvania

### **TEACHER MENTOR AWARDS**

We hear a lot about the shortage of agriculture teachers nationwide. Most states are in dire need of more teachers. One way to address the teacher shortage is to ensure that our beginning teachers have successful experiences and make choices to remain in the teaching profession. NAAE is pleased to be able to recognize those individuals who have made a difference in our profession by sharing themselves with others – specifically, teachers in their induction years.

The award program is sponsored by CEV Multimedia.

Twelve state associations submitted state winning applications. Of those applications, one winner was chosen for each of the six NAAE regions. The regional winners received a \$400 travel stipend and complimentary registration to attend the 2009 NAAE Convention in Nashville.

Region I	Kevin Fochs	Montana
Region II	Tim Vanover	Oklahoma
Region III	Rachel Sauvola	Wisconsin
Region IV	Scott Stone	Missouri
Region V	John "Mike" Blankenship	Tennessee
Region VI	Krista Pontius	Pennsylvania



### **TEACHERS TURN THE KEY AWARD**

Another way that NAAE is working to decrease the shortage of qualified teachers is through the Teachers Turn the Key award program. This program is a means of encouraging young teachers to remain in the profession and to encourage and recognize their participation in professional activities. Special Teachers Turn the Key professional development was provided to the award winners during the 2009 NAAE Convention. Each state is encouraged to submit two applicants for this program. NAAE members who are currently in their second, third, or fourth year of teaching are eligible to apply for this award. Applicants must be a member of NAAE during the year of application (2008-2009) and be a member of NAAE at the time of the convention at which they receive the scholarship (2009-2010). Applicants must not have attended the NAAE convention previously.



This award program is sponsored by Dodge Ram as a special project of the National FFA Foundation.

Fifty applications were submitted by 31 states. All Teacher Turn the Key winners received transportation, lodging and complimentary registration to attend the 2009 NAAE Convention in Nashville. Each winner also attended special Teacher Turn the Key professional development sessions conducted by Virginia Tech University.

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Katharyn Kubista	Arizona
Caitlin McSpadden	Arizona
Travis Edwards	Idaho
Cody Park	Idaho
Robin Allen	Montana
Scott Rieger	Montana
Wes Crawford	Oregon
Melissa Ladner	Oregon
Jacob Munden	Washington
Denine Trump	Washington
Lacy Bangert	Wyoming
Kristi Holum	Wyoming
Jessica Grundy	Utah
Chad Warnick	Utah

### **REGION II**

Bethany Marsh	Colorado
Mandy Kern	Kansas
Devin Grissom	Oklahoma
April Offolter	Oklahoma

### **REGION III**

Thomas Brown	Minnesota
Leann Pietrzak	Minnesota
Tonya Mortensen	Nebraska
Rocky Brown	North Dakota
Kelly O'Donnell	South Dakota
Sarah Stratmeyer	South Dakota
Michelle Meier	Wisconsin
Stacy Skemp	Wisconsin

### **REGION IV**

Jean Bond	Illinois
Donna Page	Illinois
Joe Martin	Indiana
Jarrod Hankins	Kentucky
Erin Bosch	Michigan
Matthew Jakubik	Michigan
Joey Blackburn	Missouri
Marie Davis	Missouri
Mike Derringer	Ohio

### **REGION V**

Kelly Pritchett	Alabama
Jessica Blythe	Florida
Amanda James	Florida
Krista Johns Morris	Georgia
David Nowell	Mississippi
Aaron Miles	South Carolina
Meghan Wood	South Carolina
Michael Coley	Tennessee

### **REGION VI**

Dollie Harvey	Connecticut
Courtney Johnson	Connecticut
Derek Hill	New York
Mark Smith	Maryland
Cristen Black	Pennsylvania
Lawrence Cox	Virginia
Jonathan Wood	Virginia

### **OUTSTANDING SERVICE CITATION**

The NAAE awards the Outstanding Service Citation to those who go above and beyond the call of duty and impact our lives the most. They might be a doctor, your best friend ... or perhaps, your teacher. This award is given to those who serve their agricultural education through involvement in professional activities, school activities, and community service.

Region I	Dennis Digenan	Nevada
Region II	Larry Long	Oklahoma
Region III	Richard Aide	Wisconsin
Region IV	Robert Juncker	Indiana
Region V	William 'Pat' Cockrell	Florida
Region VI	Clifford Day, Jr.	Pennsylvania

### LIFETIME ACHIEVEMENT AWARDS

NAAE bestows the Lifetime Achievement Award upon persons who have retired from the agricultural education profession and who have contributed to the advancement of agricultural education on a regional or national level throughout their careers

Region I	Dr. John Peter Mundt	Idaho
Region II	Floyd Jenkins	Louisiana
Region III	Richard J. Carter	lowa
Region IV	Charles Arensmeier	Michigan
Region V	Raymond Helton	Tennessee
Region VI	Dr. William Camp	New York

### **OUTSTANDING COOPERATION AWARD**

The Outstanding Cooperation Award is presented to organizations, agribusinesses, industry or individuals that have provided exemplary service to agricultural education at the national level. This year's award recipients contributed their time, their talents and in some case, their finances to ensure the success of agricultural education.



Plagues for this award program were sponsored by Forrest T. Jones & Company

Region I	NORCO, Inc	Idaho
Region II	Rep. Dale DeWitt	Oklahoma
	Oklahoma House of Representatives	
Region III	Steve DeWitt	lowa
	Iowa State Farmer	
Region IV	George Clark Missouri State Chapter	Missouri
	of the National Wild Turkey Federation	
Region V	Charlotte Emerson	Florida
	University of Florida	
Region VI	Pennsylvania Farm Bureau	Pennsylvania



### **MEMBERSHIP & STATE ASSOCIATION AWARDS**

### 100 PERCENT STATE ASSOCIATION AWARDS

NAAE annually recognizes the state associations that have the distinction of having all of the respective state's agricultural education teachers as members of the NAAE. The 100 percent state associations in 2008-2009 included:

Michigan Nevada

Oklahoma

### "10% PLUS" AWARDS - 10 PERCENT INCREASE STATE ASSOCIATIONS

NAAE annually recognizes state associations which surpass their previous year's membership by 10 percent or more. The following 8 state associations qualified for "10% Plus" membership awards in the 2008-2009 membership year.

Hawaii Puerto Rico Kansas Utah Michigan Virginia New Hampshire West Virginia

### LARGEST STATE ASSOCIATION MEMBERSHIP

NAAE annually recognizes the state having the largest membership. The **Missouri** Association was recognized in the 2008-2009 membership year reporting a total of 557 members.

### LARGEST NUMERICAL MEMBERSHIP INCREASE -- STATE ASSOCIATION

NAAE annually recognizes the state association having the largest numerical increase in membership. The **Kansas** Association received the award for the 2008-2009 membership year with an increase of 34 members from the previous year.

### LARGEST PERCENTAGE MEMBERSHIP INCREASE -- STATE ASSOCIATION

NAAE annually recognizes the state association having the largest percentage increase in membership. The **Puerto Rico** Association received the award for the 2008-2009 membership year with an increase of 100 percent from the previous year.

### LARGEST NUMERICAL MEMBERSHIP INCREASE -- REGION

NAAE annually recognizes the region having the largest numerical increase in membership. **Region I**-Hugh Mooney, Vice President, received the award for the 2008-2009 membership year with an increase of 34 members from the previous year.

### LARGEST PERCENTAGE MEMBERSHIP INCREASE -- REGION

NAAE annually recognizes the region having the largest percentage increase in membership. **Region I**-Hugh Mooney, Vice President received the award for the 2008-2009 membership year with an increase of 3.4 percent from the previous year.

### LARGEST REGIONAL MEMBERSHIP

NAAE annually recognizes the region having the largest membership. Region IV—Greg Curlin, Vice President was recognized in 2008-2009 membership year with 1,833 members.

### 100 PERCENT STUDENT MEMBER UNIVERSITIES

In the 2008-2009 membership year, 20 agricultural education departments, as listed below, self reported 100 percent student membership and received recognition at the 2009 National Alpha Tau Alpha Conclave in Indianapolis, Indiana:

Cal Poly-San Luis Obispo
Fresno State University
Murray State University
New Mexico State University
North Carolina State University
Northwest Missouri State University
The Ohio State University
Oklahoma State University
Oregon State University
Purdue University

Tarleton State University
University of Arkansas
University of Connecticut
University of Idaho
University of Missouri- Columbia
University of Wisconsin- River Falls
University of Wisconsin- Platteville
University of Wyoming
Utah State University
Virginia Tech

### PROFESSIONAL STATE ASSOCIATION AWARDS

The national organization is strong when its affiliated state associations aggressively engage in well-planned activities that serve the interests of members and the profession. To encourage professional activities, NAAE presents plaques to state associations meeting specific standards and goals.



This award program is sponsored by Hobar Publications.

States qualifying for Distinguished, Professional, and Active achievement in 2008-2009 are:

### Region I

Arizona - Professional Idaho - Professional Montana - Distinguished Nevada - Distinguished Oregon - Professional Washington - Distinguished Wyoming - Professional

### **Region IV**

Illinois - Distinguished Indiana - Distinguished Kentucky - Distinguished Michigan - Professional Missouri - Distinguished Ohio - Distinguished

### Region II

Arkansas - Distinguished Colorado - Professional Kansas - Professional Louisiana - Professional Oklahoma - Distinguished Texas - Professional

### Region V

Alabama - Active Florida- Professional Georgia- Distinguished Mississippi- Distinguished North Carolina- Distinguished Tennessee- Distinguished

#### Region III

Iowa - Distinguished Minnesota – Distinguished Nebraska – Distinguished North Dakota - Professional South Dakota - Distinguished Wisconsin - Distinguished

### **Region VI**

Connecticut – Professional Maryland – Professional New Jersey - Professional New York – Distinguished Pennsylvania- Distinguished Virginia – Professional

# SCHOLARSHIPS

### UPPER DIVISION AGRICULTURAL EDUCATION SCHOLARSHIP RECIPIENTS

Using proceeds from the 50-50 scholarship raffle at the 2008 NAAE Convention and sponsorship from Delmar Cengage Learning, NAAE awarded 15 scholarships to college students majoring in agricultural education. Each scholarship was awarded to a student who would do their student teaching in the 2008-2009 school year. Each winner received \$750 to help defer the cost associated with their student teaching experience.



### The scholarship recipients were:

Sarah Beaver
Timothy Bolin
Margaret Brown
Heather Clement
Nicole Fitzsimmons
Johanna Fox-Bossard
Meredith Gilbert
Christy Huffman
Ashlee Lambrich
Jenelle Laska
Aaron McKim
Miranda Schack
Rebecca Schneider
Mary Shivers

Sara Vandenbos

lowa State University
Southern Illinois University-Carbondale
University of Kentucky
California Polytechnic University
Purdue University
Oswego State University
The Ohio State University
Virginia Tech
Southern Illinois University-Carbondale
University of Wisconsin-River Falls
Purdue University
University of Kentucky
University of Missouri-Columbia
New Mexico State University

**Utah State University** 

Students learn about mixing rations at Western Technical College in LaCrosse, Wisconsin. Warren Pickar, Tracy Harper and Pete Bemis instructors.





### **NAAE SPONSORS**

## 2009 NAAE CONVENTION SPONSORS

### **Outstanding Ag Ed Teacher Awards**

Mr. Keith Dahl National Manager, Engagement Marketing Toyota Motor Sales, U.S.A., Inc. 19001 S. Western Ave. Torrance, CA 90509

Mr. Michael Rouse Vice President, Philanthropy & Community Affairs Toyota Motor Sales, U.S.A., Inc. 19001 S. Western Ave. Torrance, CA 90509

### Outstanding Postsecondary/Adult Ag Ed Program Awards

Mr. Keith Dahl National Manager, Engagement Marketing Toyota Motor Sales, U.S.A., Inc. 19001 S. Western Ave. Torrance, CA 90509

Mr. Michael Rouse Vice President, Philanthropy & Community Affairs Toyota Motor Sales, U.S.A., Inc. 19001 S. Western Ave. Torrance, CA 90509

### **Outstanding Young Member Awards**

Ms. Cheryl Salley
Manager, Community Relations and
Sponsored Programs
Deere and Company
1 John Deere Place
Moline, Illinois 61265

### Outstanding Middle/Secondary School Ag Ed Program Awards

Mr. Frank Saldaña Executive Director National FFA Alumni Association 6060 FFA Drive P.O. Box 68960 Indianapolis, Indiana 46268-0960

### **Teachers Turn the Key Awards**

Mr. Mark Spencer Head of Dodge Brand Communications Chrysler LLC 1000 Chrysler Drive Auburn Hills, Michigan 48326-2766

#### **Ideas Unlimited Awards**

Ms. Erin Brennan
Delmar Cengage Learning
Executive Woods
5 Maxwell Drive
Clifton Park, New York 12065-2919

#### **Teacher Mentor Awards**

Mr. Jeff Lansdell President CEV Multimedia 1020 SE Loop 289 Lubbock, Texas 79404

Dr. Gordon Davis Chairman CEV Multimedia 1020 SE Loop 289 Lubbock, Texas 79404

### **Membership Awards Luncheon**

Mr. Steve Schaaf Community Investment Program Manager Pioneer HiBred International, Inc. 9550 White Oak Lane, Suite 100 P.O. Box 1014 Johnston, Iowa 50131-1014 Mr. John Wendler Senior VP of Marketing Tractor Supply Company 200 Powell Place Brentwood, Tennessee 37027

Mr. Jeff Lansdell President CEV Multimedia 1020 SE Loop 289 Lubbock, Texas 79404

Dr. Gordon Davis Chairman CEV Multimedia 1020 SE Loop 289 Lubbock, Texas 79404

#### State Leaders' Luncheon

Mr. Cliff Ratliff
National Product Manager
Applied Technologies / Learning Labs,
Inc.
P. O. Box 1419; 366 Switch Road SW
Calhoun, Georgia 30701

Mr. Mike Williams Association Sales Director Forrest T. Jones & Company, Inc. 1760 Reston Parkway, Suite 515 Reston, Virginia 22090-3303

### Organizational Members and Business Partners Reception

Ms. Susan Majchrzak Marketing Coordinator, Communications Division American Veterinary Medical Association 1931 N. Meacham Road, Suite 100 Schaumburg, Illinois 60173-4360

Ms. Robyn Nick Sr. Manager, Organic Stewardship and Industry Relations WhiteWave Foods—Horizon Organic 12002 Airport Way Broomfield, Colorado 80021



### **DuPont Agriscience Institute**

Ms. Phyllis Buchanan DuPont P.O. Box 80030 Wilmington, Delaware 19880-0030

Ms. Belinda Fox National Sales Manager for SEPUP Lab-Aids 634 US 224 Greenwich, Ohio 44837

### National Teach Ag Campaign Computer Lab

Mr. Steve Sundling Marketing Manager James Allen Insurance Brokers 11611 N. Meridian Street, Suite 600 Carmel, Indiana 46032

### **Professional State Association Awards**

Mr. Al Krysan President Hobar Publications 8075 215th Street West Lakeville, Minnesota 55044

### **Retiring Officer Recognition**

Mr. Gary Farmer Director AAVIM 220 Smithonia Road Winterville, Georgia 30683-9527

### **Outstanding Cooperation Awards**

Mr. Mike Williams Association Sales Director Forrest T. Jones & Company, Inc. 1760 Reston Parkway, Suite 515 Reston, Virginia 22090-3303

## ADDITIONAL MAJOR ANNUAL SPONSORS

### Delmar Cengage Learning/NAAE Upper Division Ag Ed Scholarships

Ms. Erin Brennan
Delmar Cengage Learning
Executive Woods
5 Maxwell Drive
Clifton Park, New York 12065-2919

### 50 States Addition to NAAE Legislative Action Center

Mr. Frank Saldana Executive Director National FFA Alumni Association 6060 FFA Drive P. O. Box 68960 Indianapolis, Indiana 46268

### Ag Ed Leadership Dinner at ACTE National Policy Seminar

Mr. Jerry Rose Corporate Vice President Cargill, Incorporated P.O. Box 5724 Minneapolis, Minnesota 55440

### NAAE/FFA PALS Greenhouse Enhancement Grants

Mr. John Faulkner Director - Brand Communications Campbell Soup Company 1 Campbell Place Camden, NJ 08103

### NAAE Professional Development Webinars

Mr. Bill Harley President and CEO Outdoor Power Equipment Institute 341 South Patrick Street Alexandria, Virginia 22314

Students in the Faulkton Ag program, S.D., practice land judging. Sarah Stratmeyer instructor.

### **National Teach Ag Campaign**

an initiative of The National Council for Agricultural Education, led by NAAE Mr. John Faulkner Director - Brand Communications Campbell Soup Company 1 Campbell Place Camden, NJ 08103

Mr. Jim Prewitt CEO Landmark Nurseries jprewitt@landmarknurseries.com

### Teach Ag Video

Ms. Erin Brennan Delmar Cengage Learning Executive Woods 5 Maxwell Drive Clifton Park, New York 12065-2919



### NAAE ORGANIZATIONAL MEMBERS

#### **AAVIM**

Mr. Gary Farmer Director 220 Smithonia Road Winterville, GA 30683 Phone: (706) 742-5355 Fax: (706) 742-7005 E-mail: gary@aavim.com Website: www.aavim.com

### AgEdNet.Com - Stewart-Peterson Group

Ms. Janet Schneider Director of AgEdNet.com 137 South Main Street West Bend, WI 53095

Phone: (800) 236-7862 or (262) 334-9779

Fax: (262) 334-6225

E-mail: info@stewart-peterson.com Website: www.stewart-peterson.com

### AgrowKnowledge

Mr. Rick Parker Co-Pl and Director 6301 Kirkwood Blvd. SW Cedar Rapids, IA 52406 Phone: (319) 398-7108 or (866) 424-5669 Fax: (319) 398-7109

E-mail: rparker@safelink.net Website: www.agrowknow.org

### American Veterinary Medical Association (AVMA)

Mrs. Sue Majchrzak Market Research Coordinator, Communications Division 1931 N. Meacham Road, Suite 100 Schaumburg, IL 60173-4360 Phone: (847) 285-6668 Fax: (847) 925-1329

E-mail: smajchrzak@avma.org Website: www.avma.org

### **Animal Care Training**

Mr. Charles Casada
Director of Veterinary Science Education
2701 Hartlee Field Road
Denton, TX 76208
Phone: (800) 357-3182
Fax: (940) 381-1847
E-mail: charles.casada@4act.com

Website: www.4act.com

### **Applied Technologies**

Mr. Cliff Ratliff Agri-Sciences Specialist P. O. Box 1419 Calhoun, GA 30703 Phone: (800) 334-4943 Fax: (706) 629-3498 E-mail: cliff.ratliff@lli.com Website: www.lli.com

### Association of Equipment Manufacturers (AEM)

Mr. David Bannister Workforce Development Manager 6737 W. Washington St., Ste 2400 Milwaukee, WI 53214 Phone: (414) 298-4114 Fax: (414) 272-1170 E-mail: dbannister@aem.org Website: www.aem.org

### **Bonnie Plants**

Mr. Sidney Phelps
Assistant Distribution Manager and
FFA Consultant
1727 Highway 223
Union Springs, AL 36089
Phone: (800) 345-3384
Fax: (334) 738-3141
E-mail: Sidney.Phelps@bonnieplants.com
Website: www.bonnieplants.com

#### **CEV Multimedia**

Mr. Jeff Lansdell President 1020 SE Loop 289 Lubbock, TX 79404 Phone: (800) 922-9965 Fax: (806) 745-5300

E-mail: Jeff.Lansdell@cevmultimedia.com Website: www.cevmultimedia.com

### Curriculum Materials Service-The Ohio State University

Ms. Jacqueline Stuts Curriculum Projects Administrator 1114 Chambers Road Columbus, OH 43212 Phone: (614) 292-4848 Fax: 800-292-4919 E-mail: stuts.1@osu.edu

### **Deere & Company**

Ms. Cheryl Salley
Manager of Sponsored Programs
1 John Deere Place
Moline, IL 61265-8098
Phone: (309) 765-4951
Fax: (309) 765-5154
E-mail: salleycheryla@johndeere.com
Website: www.johndeere.com

### **Delmar Cengage Learning**

Ms. Erin Brennan Marketing Manager Executive Woods, 5 Maxwell Drive Clifton Park, NY 12065-2919 Phone: (800) 998-7498 Fax: (518) 881-1250

E-mail: erin.brennan@cengage.com Website: www.cengage.com



### Forrest T. Jones & Company

Mr. Fred Wheeler Association Sales Director 1760 Reston Parkway, Suite 303 Reston, VA 20190 Phone: (703) 318-8189 Fax: (703) 318-7554 E-mail: fwheeler@ftj.com Website: www.ftj.com

#### Gothic Arch Greenhouses, Inc.

Mr. W. H. (Buzz) Sierke, Jr.
President
PO Box 1564
Mobile, AL 36633-1564
Phone: (800) 531-4769
Fax: (251) 432-2655
E-mail: bsierke@comcast.net
Website: www.gothicarchgreenhouses.

### Hobar Publications (A division of Finney Company)

Mr. Alan E. Krysan President 8075 215th Street West Lakeville, MN 55044 Phone: (952) 469-6699 Fax: (952) 469-1968 E-mail: akrysan@finney-hobar.com Website: www.finney-hobar.com

### **Horizon Organic**

Ms. Robyn Nick Sr. Mgr., Organic Stewardship & Industry Relations 12002 Airport Way Broomfield, CO 80021 Phone: (303) 635-4574 Fax: (303) 635-5574 E-mail: robyn.nick@whitewave.com

Website: www.whitewave.com

### **Hummert International**

Mr. Peter Hummert General Manager 4500 Earth City Expressway Earth City, MO 63045 Phone: (314) 506-4500 Fax: (314) 506-4510 E-mail: sales@hummert.com Website: www.hummert.com

#### **InfoVets - Animal Health Publications**

Ms. Kelly Newman
Sales Manager
P.O. Box 494
Brigham City, UT 84302
Phone: (877) 424-7838
Fax: (435) 723-6532
E-mail: office@infovets.com
Website: www.infovets.com

### Intelliprep

Mr. Charles Bigo President 281 S. Vineyard Road, #103 Orem, UT 84058 Phone: (801) 765-9100 Fax: (801) 765-9101 E-mail: bigo@fiber.net or intelliprep@gmail.com Website: www.intelliprep.com

### Ironworker Management Progressive Action Cooperative Trust (IMPACT)

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### **ITCS Instructional Materials**

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### Jaderloon Company, Inc.

Mr. Cal Looney
Sales
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Website: www.jaderloon.com

### **James Allen Insurance Brokers**

Mr. Steve Sundling Marketing Manager 11611 N. Meridian St., Suite 600 Phone: (800) 965-5580 ext. 6992 Fax: (866) 348-1442

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### **LA-CO Industries, Inc**Mr. Thomas Rynberg

Marketing Manager, Farm Division 1201 Pratt Blvd. Elk Grove Village, IL 60007 Phone: (847) 956-7600 or (800) 621-4025 Fax: (847) 956-9085 E-mail: trynberg@laco.com

### LifeKnowledge Center for Agricultural Education

Website: www.allweathermarker.com

Mrs. Christine White Program Leader 6060 FFA Drive, P.O. Box 68960 Indianapolis, IN 46268 Phone: (317) 802-4212 Fax: (317) 802-5212 E-mail: cwhite@ffa.org

Website: www.lifeknowledge.ffa.org



### **Lincoln Electric**

Mr. Tom Myers Corporate Sales Training Manager 22801 Saint Clair Avenue Cleveland, OH 44117-1199 Phone: (216) 383-2030 Fax: (216) 383-8025

E-mail: Tom\_Myers@lincolnelectric.com Website: www.lincolnelectric.com

### **Market Day Family of Fundraisers**

Ms. Vicki Merchel Director of Sales 555 West Pierce Road, Suite 200 Itasca, IL 60143-3155

Phone: (630) 285-3342 or (800) 344-7689

Fax: (630) 285-3340

E-mail: merchelv@marketday.com Website: www.marketday.com

### The Mathile Institute

Dr. Sharon Norton Director of Development 6450 Poe Avenue, Suite 201 Dayton, OH 45414 Phone: (937) 264-4869

Fax: (937) 264-4869

E-mail: snorton@mathileinstitute.org Website: www.mathileinstitute.org

### Nashville Auto-Diesel College (NADC)

Mr. Cary Oliver VP of High School Admissions 1524 Gallatin Road Nashville, TN 37206

Phone: (615) 226-3990; (800) 228-6232

Fax: (800) 262-8466 E-mail: coliver@nadcedu.com

E-mail: coliver@nadcedu.com Website: www.nadcedu.com

### **National Cattlemen's Beef Association**

Ms. Grace Webb 9110 E. Nichols Ave., #300 Englewood, CO 80112 Phone: (303) 850-3373 Fax: (303) 770-7109 E-mail: gwebb@beef.org Website: www.beef.org

### **PAQ Interactive**

Mr. Quentin Rund Vice-President 107 S. State Street, STE 300 Monticello, IL 61856 Phone: (217) 762-7955 Fax: (217) 762-8655 Email: grund@paginteractive.com

Website: www.paqinteractive.com

### The Phoenix V.T. Group LLC

Ms. Jan Grace Vice President 7940 SW Indian Hills Road Auburn, KS 66402 Phone: (785) 256-2957 Fax: (785) 256-2957 (call first before faxing) E-mail: jan@vtarc.com Website: www.vtarc.com

### The Popcorn Board

Ms. Genny Bertalmio Administrative Manager 401 N. Michigan Avenue Chicago, IL 60611-4267 Phone: (312) 644-6610 Fax: (312) 321-5150

E-mail: gbertalmio@smithbucklin.com Website: http://www.popcorn.org

### **Tractor Supply Company**

Ms. Laurie Hamilton Marketing Manager 200 Powell Place Brentwood, TN 37027 Phone: (615) 440-4670 Fax: (615) 484-4670 E-mail: lahamilton@tractorsupply.com

Website: www.tractorsupply.com

#### ViaGen, Inc.

Ms. Candace Dobson Marketing Associate 12357 A Riata Trace Parkway Suite 100 Austin, TX 78727 Phone: (512) 652-3629 Fax: (512) 401-5519

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### **Ward's Natural Science**

Ms. Jennifer Levanduski Circulation Manager-VWR Science Education 777 East Park Drive Tonawanda, NY 14150 Phone: (800) 242-2042 Ext. 203279

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E-mail: jlevanduski@sciencekit.com Website: www.vwreducation.com

### 2008-2009 MEMBERSHIP REPORT

The NAAE membership year runs from July 1st to June 30th of each year. State ag teachers' associations are responsible for submitting rosters for their individual states. Membership can also be submitted directly to the NAAE in states were a state ag teachers' association does not exist. Student and both categories of associate membership can be submitted through the state ag teachers' association, university, or directly to the NAAE.

### 2008-2009 NAAE MEMBERSHIP TOTALS

The overall membership for the 2008-2009 year increased by 0.15% from the 2007-2008 year. The breakdown by membership categories includes:

Active membership demonstrated a less than 1% increase Retired membership decreased by 61% Student membership increased by 6% Associate membership demonstrated an 18% decrease Associate Life membership stayed the same Life membership decreased by 4%

The 2008-2009 NAAE Membership numbers are reflected below:

Active	Retired	Associate	Student				Total w/o Students	
6321	11	79	735	7	369	368	7155	7890



Students in the ag program at Marshfield Middle/High School in Marshfiled, Wisconsin practice laboratory skills. Mark Zee and Tim Heeg instructors.

### **MEMBERSHIP STATISTICS**

### **CATEGORIZED BY REGION AND LISTED FOR THE LAST 10 YEARS**

\*Numbers represent NAAE active, life & student membership

### **REGION I**

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Alaska	0	1	2	2	1	2	0	1	1	2	2
Arizona	101	93	69	97	92	90	80	76	88	82	76
California	156	125	135	117	177	174	210	208	208	218	233
Hawaii	20	20	17	18	18	20	13	16	9	11	15
Idaho	103	104	103	102	117	117	114	118	132	107	114
Montana	100	79	84	105	107	96	93	125	94	97	98
Nevada	29	31	31	37	34	29	34	34	35	34	32
Oregon	68	78	87	111	103	100	96	101	97	90	96
Utah	53	65	94	69	61	65	63	75	82	90	106
Washington	235	239	246	203	201	214	226	207	192	197	195
Wyoming	47	44	53	48	49	61	43	63	55	65	63
TOTAL	912	879	921	909	960	968	974	1024	993	993	1030

### **REGION II**

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Arkansas	166	171	157	171	157	184	176	148	149	156	152
Colorado	101	126	126	113	116	113	118	113	96	104	113
Kansas	196	188	173	155	137	177	189	170	179	174	205
Louisiana	189	184	185	209	212	211	217	197	210	212	204
New Mexico	101	81	67	75	79	101	96	106	74	80	80
Oklahoma	506	501	487	497	464	514	511	516	522	504	498
Texas	193	178	138	150	171	151	130	141	154	142	147
TOTAL	1452	1429	1333	1370	1336	1451	1437	1391	1384	1372	1399

### **REGION III**

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
lowa	285	262	287	282	213	317	221	227	197	200	207
Minnesota	312	327	339	351	315	319	305	261	301	264	289
Nebraska	140	139	160	139	151	152	144	150	136	142	135
North Dakota	108	114	119	117	120	114	114	104	118	116	115
South Dakota	106	99	116	106	102	108	98	92	89	86	83
Wisconsin	485	473	421	406	496	466	414	419	397	430	417
TOTAL	1436	1414	1442	1401	1397	1476	1296	1253	1238	1238	1246

### **REGION IV**

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Illinois	362	375	375	385	405	400	418	420	417	407	395
Indiana	290	313	325	287	305	302	304	319	312	303	270
Kentucky	241	228	213	189	220	237	226	230	258	233	203
Michigan	121	119	122	136	160	151	105	100	87	88	98
Missouri	407	427	443	449	538	507	485	499	496	524	540
Ohio	371	354	312	302	271	292	284	289	267	289	269
TOTAL	1792	1816	1790	1748	1899	1889	1822	1857	1837	1844	1775

### **REGION V**

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Alabama	355	346	324	277	276	276	281	306	263	279	262
Florida	101	103	77	79	84	126	140	166	162	126	137
Georgia	310	324	338	388	376	384	398	376	424	415	446
Mississippi	108	123	117	132	128	123	94	104	114	107	105
North Carolina	252	255	255	240	297	289	289	291	299	304	301
Puerto Rico	2	0	1	1	1	1	1	4	0	0	2
South Carolina	69	82	85	110	100	96	97	104	95	114	115
Tennessee	177	180	172	187	190	189	188	191	192	212	214
Virgin Islands	1	1	0	1	1	1	1	1	1	1	1
TOTAL	1375	1414	1369	1415	1453	1485	1489	1543	1550	1558	1583

### **REGION VI**

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	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Connecticut	46	52	50	57	53	66	61	70	72	72	78
Delaware	37	44	47	48	54	47	38	46	34	42	55
Maine	13	12	5	8	6	10	7	8	15	0	7
Maryland	31	29	29	33	30	31	40	43	43	9	44
Massachusetts	26	27	37	7	7	4	0	5	1	43	0
New Hampshire	23	23	35	34	35	36	33	23	24	2	34
New Jersey	13	14	19	17	21	19	23	26	24	24	21
New York	126	122	116	110	114	110	108	123	112	25	121
Pennsylvania	174	168	170	184	177	176	165	155	133	164	135
Rhode Island	1	1	1	1	1	1	2	3	3	136	4
Vermont	14	14	11	2	3	3	1	8	7	12	7
Virginia	137	128	126	113	144	153	119	138	134	8	173
West Virginia	80	53	57	56	64	73	70	68	75	144	70
TOTAL	721	687	704	671	709	735	667	716	677	740	749

# The Association of As

PRESIDENT YEAR ELECTED ELEC		ECTION CITY	PRESIDENT YEAR EL	YEAR ELECTED ELECTION CITY	
L.E. Cross; San Jose, CA	1948	Milwaukee	Albert Timmerman, Jr.; Rockdale, TX	1979	Anaheim
Parker Woodul; Portales, NM*	1949	Atlantic City	Tom Jones; Marana, AZ	1980	New Orleans
Jess Smith; Lake Geneva, WI *	1950	Miami	Layton G. Peters; New Ulm, MN	1981	Atlanta
A.C. Hale; Camden, AR *	1951	Minneapolis	Dale Butcher; W. Layfayette, IN	1982	St. Louis
Max Lampo; Neosho, MO *	1952	Boston	Walter Schuh; Bow, WA	1983	Anaheim
Robert Wall; Luray, Va *	1953	Chicago	Walter Schuh; Bow, WA	1984	New Orleans
S.F. Peterson; Ayden, NC *	1954	San Francisco	Myron Sonne; Letcher, SD	1985	Atlanta
Robert Howey; Sycamore, IL *	1955	Atlantic City	Ralph Thomas; Woodward, OK *	1986	Dallas
Robert Bishopp; Powell, WY	1956	St. Louis	Caroll L. Shry; Frederick, MD	1987	Las Vegas
James Wall; Waverly, NE *	1957	Philadelphia	Duane W. Watkins; Thermopolis, WY	1988	St. Louis
Luther Hardin; Searcy, AR *	1958	Buffalo	Douglas B. Spike; Bloomfield Hills, MI	1989	Orlando
Julian Carter; Wellsville, NY *	1959	Chicago	Tom Parker; Casper, WY	1990	Cincinnati
Floyd Johnson; York, SC *	1960	Los Angeles	Dennis Jackson; Mankato, MN *	1991	Los Angeles
James Hamilton; Audubon, IA	1961	Kansas City	Dale Turner; Holdenville, OK	1992	St. Louis
Wenroy Smith; Saltsburg, PA	1962	Milwaukee	Tom Klein; Elko, NV	1993	Nashville
Walter Bomeli; Bangor, MI*	1963	Atlantic City	Merle Richter; Bloomer, WI	1994	Dallas
Sam Stenzel; Russell, KS	1954	Minneapolis	Tom Heffernan; Poteet, TX	1995	Denver
James Durkee; Laramie, WY	1965	Miami	MeeCee Baker; Port Royal, PA	1996	Cincinnati
Elvin Walker; Norman Park, GA *	1966	Denver	Duane Fisher; Mt. Auburn, IA	1997	Las Vegas
Tom Devin; Dumas, TX	1967	Cleveland	Tom Kremer; Anna, OH	1998	New Orleans
Wm. G. Smith; E. Brunswick, NJ	1968	Dallas	Mike Cox; Allisonia, VA	1999	Orlando
Millard Gundlach; Montfort, WI	1969	Boston	Paul Jaure; Beeville, TX	2000	San Diego
Glen D. McDowell; Pikeville, KY	1970	New Orleans	Bryan D. Gause; Liberty, IN *	2001	New Orleans
Howard Teal; Boonville, NY *	1971	Portland	Sarah Osborn Welty, Walkersville, MD	2002	Las Vegas
Francis Murphy; Madison, SD	1972	Chicago	Roger Teeple; Morganton, NC	2003	Orlando
W.R. Harrison; Leedy, OK	1973	Atlanta	Jeff Maierhofer; Seneca, IL	2004	Las Vegas
Luther Lalum; Kalispell, MT*	1974	New Orleans	Allan Sulser; Heber City, UT	2005	Kansas City
John Murray; Jackson MN	1975	Anaheim	Lee J. James, Weir, MS	2006	Atlanta
Richard Weber; Larose, LA	1976	Houston	Harold Eckler, Shelbyville, MO	2007	Las Vegas
Jim Guilinger; Sycamore, IL *	1977	Atlantic City	Sally Shomo, Staunton, VA	2008	Charlotte
John P. Mundt; Meridian, ID 22	1978	Dallas	*indicates deceased		



### **NAAE STRATEGIC PLAN**

# NATIONAL ASSOCIATION OF AGRICULTURAL EDUCATORS STRATEGIC PLAN – GOALS, OBJECTIVES, STRATEGIES AND ACTIVITIES

Adopted: July 26, 2003 Last Revised: July 21, 2009

### A. The Agricultural Education Profession

Enhance the well-being and impact of the agricultural education profession.

#### 1. **Professional Standards**

Goal: Define and promote high ethical and professional standards.

Objective A.1.a. Define model professional standards to ensure the high quality of agricultural education.

- Utilize National Quality Program Standards (NQPS) to identify quality indicators of agricultural education teachers and programs.
- 2. Encourage state regulators to cooperate to recognize and transfer valid credentials.
- 3. NAAE provides incentives that encourage outstanding performance through award programs.
- 4. NAAE provides the education and knowledge needed to excel in an environment of accountability through workshops and professional meetings.

Objective A.1.b. Publish and promote adherence to the Agriculture Teachers Creed, the code of professional ethics for agricultural education professionals.

- 1. Provide every member with a copy of the Agriculture Teachers Creed.
- 2. Provide educational opportunities to discuss professional ethics.

Objective A.1.c. Engage diverse individuals in all activities and positions of the profession.

- 1. Encourage participation at all levels of the profession, including the association leadership and management.
- 2. Provide leadership to ensure that women and minorities are welcomed by their professional colleagues.
- 3. Provide educational opportunities to effectively deliver services to a diverse population.

#### 2. **Public Policy**

Goal: Develop positions on key public policy issues and influence decision makers.

Objective A.2.a. Form clear positions on public policy issues reflecting the interests of the profession.

- 1. NAAE will identify public policy issues important to agricultural education.
- 2. NAAE will coordinate meetings during which public policy positions may be developed.
- 3. Promote public policy positions to membership for individual involvement.

Objective A.2.b. Influence legislators, regulators and administrators to support agricultural education.

- 1. NAAE provides information and support to key federal agencies and legislators.
- 2. Provide a NAAE spokesperson for all related public policy topics.
- 3. NAAE's policy statements will be based on facts and research.
- 4. NAAE will serve as an advocate for agricultural education.
- 5. NAAE will have access to a registered lobbyist.

#### 3. New Professionals

Goal: Recruit, educate and support beginning agricultural educators.

Objective A.3.a. Cooperate with universities on meeting the professional needs of prospective agricultural educators.

- 1. Promote NAAE student membership and benefits within the university community.
- 2. Recommend to universities the utilization of National Quality Program Standards (NQPS) in the agricultural education program.
- 3. Provide upper division scholarship opportunities to university students who intend to teach agriculture.

### Objective A.3.b. Recruit potential agricultural education teachers.

- Identify potential agricultural educators.
- 2. Utilize the Internet to reach potential teachers.
- 3. Target high school and college students who belong to key organizations.
- 4. NAAE will actively promote the profession on college campuses.
- 5. NAAE secures funded scholarships to help students finance tuition.
- 6. Encourage agricultural education students to attend professional meetings.

#### Objective A.3.c. Provide transition services for new agriculture teachers.

- 1. NAAE will post career opportunities related to agricultural education.
- 2. Encourage states to implement a mentorship program.
- 3. Recognize quality mentors through mentorship award program.
- 4. NAAE will actively recruit beginning teachers to the professional organization.

#### B. The NAAE Members

Provide valuable programs and services for members.

#### 1. Knowledge Management

Goal: Conduct research and share professional knowledge.

Objective B.1.a. Prioritize and promote the results of existing agricultural education research.

- 1. Priority research initiatives will be funded and results will be shared with the profession.
- 2. Priority research initiatives will be conducted by the association and its members.
- 3. Research results are published, stored, catalogued and available on-line for members.
- 4. Encourage members to participate and share professional knowledge with colleagues and fellow agriculture teachers.

### Objective B.1.b. Conduct and publish results of NAAE membership-related research projects.

Research results will be published, stored, and cataloged, and be made available to members.

### Objective B.1.c. Maintain a source of technical, practice, market and promotional materials.

- Members can look to the association as the primary source of technical information.
- 2. NAAE stores, organizes and provides access to relevant content information.
- 3. NAAE coordinates the acquisition and sharing of knowledge with other organizations.
- 4. NAAE will collect and disseminate data on local program characteristics.
- 5. NAAE will provide a source of relevant materials to the general public about the profession.

### Objective B.1.d. Publish newsletters and professional guides.

- 1. NAAE provides leadership guides to state associations and members.
- 2. NAAE publishes newsletters to share news of interest to the profession.



Objective B.1.e. Evaluate curriculum materials and prioritize unmet needs.

- NAAE will collaborate with other ag ed related groups to prioritize and publicize unmet curriculum needs annually.
- 2. NAAE will provide a list of publishers or providers of instructional materials related to agricultural education.

#### 2. **Professional Development**

Goal: Provide professional development opportunities.

Objective B.2.a. Provide professional skills and content education.

- 1. NAAE will sponsor continuing education courses covering priority topics.
- 2. Standards for continuing professional development will reflect member needs.
- 3. Educational content will be provided in classes and on-line to meet member needs.
- 4. All members will practice lifelong learning to maintain and improve their skills.

Objective B.2.b. Provide practical technological skills education and cost-effective opportunities for applying technology.

- 1. NAAE will promote activities that provide technological skills and technological expertise.
- 2. Members will be made aware of relevant, innovative technologies through workshops and other means.
- 3. NAAE will survey members and summarize future member issues.

Objective B.2.c. Provide relevant management skills education.

 NAAE will promote workshops and other activities that will promote total program management skills education.

Objective B.2.d. Provide leadership education and opportunities.

1. NAAE will provide activities and materials that promote leadership education and opportunities.

#### 3. **Programs and Benefits**

Goal: Provide financial, recognition, service and fellowship programs and benefits.

Objective B.3.a. Arrange professional development opportunities and activities for colleagues to meet, share, serve, and learn.

- 1. NAAE will provide opportunities for members to meet for fellowship and sharing.
- 2. Members will share through special interest groups.
- 3. Members will have access to on-line tools for sharing with colleagues.

Objective B.3.b. Promote and recognize outstanding service to students, communities and the profession.

- 1. NAAE will provide awards, internships and grants to outstanding members.
- 2. Outstanding professional and association service will be recognized by colleagues.

Objective B.3.c. Coordinate grant and employment opportunities.

- 1. NAAE will provide a service to match employers and members.
- 2. Members will have access to internships, grants information and ways to promote financial security.

### C. The NAAE Organization Operate an effective, efficient and responsive organization.

#### 1. Governance (Priority B; Current Performance OK)

Goal: Employ effective governance practices.

Objective C.1.a. Use a representative board and committees to set clear priorities and direction for staff.

- 1. Use a governing structure that encourages member participation and produces effective long-term and short-term results and that provides responsive, efficient, flexible, and effective results.
- 2. Use standing and ad hoc advisory committees to fill clearly defined roles and to provide clear recommendations and support for board decisions.
- 3. Elect a board of directors that reflects the composition of the membership and provides continuity.
- 4. Ensure that strategic and operations decisions are separated, allowing responsive actions as needed.

Objective C.1.b. Recruit members to serve as volunteers and leaders at all levels.

- Recruit member volunteers based on a match with their talents and abilities needed.
- 2. Member volunteers work together effectively with staff members.

Objective C.1.c. Support the success of state associations and regions.

- 1. Ensure that state associations are able to leverage the resources of the national association.
- 2. Survey the needs of state associations and members and share the information annually.
- 3. Promote sharing and cooperation among states.
- 4. Provide evaluation and management consulting to state associations.

#### 2. Management

Goal: Employ effective general management practices.

Objective C.2.a. Employ effective human resources and administration practices.

- 1. Focus on core competencies and outsource other services.
- 2. Establish and adhere to human resources policies that maximize the value of the staff.
- 3. Use measurements to evaluate success.
- 4. Hire quality employees.
- 5. Employ effective management practices.

Objective C.2.b. Use technology to lower costs and improve services.

1. Use appropriate technology resources that share information and reduce costs for all.

Objective C.2.c. Use partnerships to leverage the work of NAAE and other organizations.

- Participate actively in umbrella education organizations.
- 2. Participate actively in other agricultural education organizations.
- 3. Participate actively in other agricultural organizations.
- 4. Hold meetings together with related organizations.
- 5. Seek opportunities to conduct joint public relations.
- 6. Seek joint education and professional development resources.
- 7. Leverage the work of other organizations through partnerships.

#### Finance

Goal: Employ effective financial practices.

Objective C.3.a. Maintain long-term financial stability by using budgets and spending controls.

- 1. Plan and budget to manage financial resources.
- 2. Manage the organization to ensure its long-term financial stability.
- 3. Allocate financial resources to highest priority programs through a standard review process.



Objective C.3.b. Secure grants and sponsorships from government and industry to supplement dues.

- 1. Nurture a high profile with appropriate federal granting agencies.
- 2. Secure industry and government grants and scholarships.

Objective C.3.c. Set program prices to contribute to the overall support of the organization.

- 1. Seek non-dues revenue to supplement the NAAE budget.
- 2. Reasonable profits are generated from program fees.

Objective C.3.d. Offer supplemental membership categories so that supporters can be involved.

- 1. Provide a membership category that connects businesses and other organizations to NAAE members.
- 2. Provide a membership category that connects persons other than professional agricultural educators to the agricultural education profession.
- 3. Provide a membership category that connects retired agriculture teachers with active NAAE members.
- 4. Membership categories reflect the interests of all related parties.

#### 4. Marketing

Goal: Employ effective marketing practices.

Objective C.4.a. Survey member needs, stakeholder perceptions and demand for services.

- 1. Survey and publish key stakeholder perceptions of member value.
- 2. Annually survey member needs.

Objective C.4.b. Define and consistently communicate the brand image of agricultural educators.

- 1. Define and communicate consistently a core brand promise.
- 2. Ensure that the public recognizes the value of the association's code of ethics.
- 3. Ensure that the public perceives agricultural educators consistent with the values of the agricultural educators nor deducation profession and of agricultural educators.

Objective C.4.c. Promote the benefits and value offered by agricultural educators to the general public.

- 1. Develop mass media and targeted public relations services.
- 2. Ensure that the public understands the benefits and value offered by agricultural educators.
- 3. Promote agricultural educators so that the public is aware that they are qualified professionals.
- 4. Leverage public service and partnership advertising.
- 5. Target principals, guidance counselors and other teachers for positive public relations about agricultural education.

Objective C.4.d. Increase membership through participation and effective communication of benefits.

- 1. Ensure that members are aware of the value of the association's programs and merchandise.
- 2. Ensure that member participation leads to a strong sense of belonging to the profession and association.
- 3. Encourage members to make a lifetime commitment to the success of the profession and association.
- 4. Encourage all agricultural education professionals to be members of the professional association.

Objective C.4.e. Educate members to effectively communicate their value to local stakeholders.

- Produce and distribute brochures and templates to help members promote their local value to stakeholders.
- 2. Provide analysis and facts to support marketplace compensation.
- 3. Develop and deliver presentations to inform and persuade local decision makers of member value.



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